

For over 35 years, EXFO's been developing award-winning test, monitoring and analytics solutions for network operators worldwide. Many operators are requiring that EXFO equipment be used to perform testing and report generation. We've designed this certified program to train contractors on how to use EXFO solutions to the max—enabling faster more confident network transformations!

# Why become an EXFO-certified contractor

EXFO-certified contractors are skilled in the use of the industry's best fiber-optic test solutions. In addition to gaining valuable expertise, this certification helps contractors in the following ways:

- **Competence**: Ensure the work is done right the first time from test to reporting, increase efficiency, learn tricks of the trade when troubleshooting in the field.
- Compliance: Meet customer expectations in terms of quality, time and budget.
- · Compensation: Competence and compliance are directly linked to getting paid faster and getting further job opportunities.
- Marketing and branding: EXFO promotes its certified contractors to customers looking for qualified contractors.
- Services: Certified contractors receive access to EXFO's industry-leading post-sales support and technical resources.

### How to get certified

The ECC program offers a series of trainings that will provide you with the expertise needed to operate any test equipment along with key industry knowledge to address any troubleshooting issues.

#### Available in multiple formats for your convenience:







#### Program structure:

- Free basic certification (for a limited time)
- · Advanced trainings\*
- · Expert modules\*

The ECC program is exclusive, only skilled contractor companies are selected to join. Seats are limited for the spring sessions, so apply now.

**APPLY NOW** 



## www.specialized.net

Debbi Kosakowski - National Sales Manager • <u>dkosakowski@specialized.net</u> • 727-515-0911 Eleanor Barszowski - NE Regional Sales Manager • <u>ebarszowski@specialized.net</u> • 484-955-3178

Carolyn Thompson • carolyn@specialized.net • 800-794-1500

\* Fees may apply.